

Financial Data(Consolidated : total)

| | Innovation 90 | | | Challenge up | | | Dash 2015 | | | | | | | | Next 100: Beyond 100 Years | | | | | | | | | | | | | |
|----------------------------|---------------|--------|--------|--------------|--------|--------|------------------------|--------|--------|-------------|------------------------|--------|--------|-------------|----------------------------|--------|--------|-------------|------------------------|--------|--------|-------------|-------------------------|--------|--------|------------|------------------------|-----|
| | 146 | 147 | 148 | 149 | 150 | 151 | 152 | | | | 153 | | | | 154 | | | | 155 | | | | 156 | | | | | |
| | FY2006 | FY2007 | FY2008 | FY2009 | FY2010 | FY2011 | FY2012(Ended May 2013) | | | | FY2013(Ended May 2014) | | | | FY2014(Ended May 2015) | | | | FY2015(Ended May 2016) | | | | FY2016(Ending May 2017) | | | | | |
| | | | | | | | 1Q | 2Q | 3Q | fiscal year | 1Q | 2Q | 3Q | fiscal year | 1Q | 2Q | 3Q | fiscal year | 1Q | 2Q | 3Q | fiscal year | 1Q | 2Q | 3Q | YoY Change | fiscal year (forecast) | |
| 1. Orders Received | 37,649 | 38,873 | 36,464 | 37,955 | 34,850 | 32,670 | 6,825 | 15,278 | 24,870 | 33,949 | 7,964 | 18,251 | 29,710 | 42,568 | 8,901 | 19,608 | 29,263 | 39,070 | 10,166 | 19,133 | 28,260 | 39,890 | 10,848 | 20,922 | 30,055 | +1,795 | 42,000 | |
| (Order Balance) | 22,263 | 23,007 | 26,244 | 28,769 | 25,733 | 19,823 | 20,537 | 21,544 | 24,149 | 23,206 | 24,436 | 25,632 | 28,405 | 30,817 | 32,521 | 31,360 | 31,224 | 31,343 | 32,639 | 31,590 | 30,770 | 31,101 | 33,800 | 33,477 | 34,437 | +3,667 | --- | |
| Transportation | 18,900 | 21,932 | 24,353 | 26,645 | 21,756 | 17,506 | 3,061 | 7,958 | 15,261 | 20,940 | 4,590 | 10,622 | 19,904 | 29,790 | 5,749 | 12,557 | 19,269 | 24,759 | 7,657 | 12,862 | 19,853 | 27,092 | 6,975 | 13,686 | 20,488 | +635 | 28,000 | |
| Industrial | 16,686 | 14,623 | 10,036 | 9,172 | 11,988 | 12,439 | 3,440 | 6,348 | 8,256 | 11,457 | 3,164 | 6,592 | 8,337 | 11,097 | 2,924 | 6,458 | 9,162 | 13,319 | 2,383 | 5,866 | 7,632 | 11,421 | 2,802 | 5,923 | 8,070 | +438 | 12,500 | |
| Information | 2,063 | 2,318 | 2,073 | 2,138 | 1,105 | 2,714 | 321 | 967 | 1,347 | 1,544 | 207 | 1,034 | 1,463 | 1,673 | 225 | 589 | 826 | 985 | 124 | 401 | 769 | 1,369 | 1,067 | 1,309 | 1,491 | +722 | 1,500 | |
| 2. Net Sales | 36,571 | 38,130 | 33,226 | 35,429 | 37,893 | 38,570 | 6,120 | 13,566 | 20,553 | 30,575 | 6,734 | 15,826 | 24,511 | 34,957 | 7,197 | 19,065 | 28,856 | 39,617 | 8,837 | 18,749 | 28,648 | 39,746 | 7,767 | 18,147 | 27,060 | -1,588 | 41,000 | |
| Transportation | 17,229 | 19,781 | 19,122 | 23,706 | 25,657 | 23,991 | 3,699 | 7,657 | 11,289 | 17,324 | 4,407 | 9,860 | 15,355 | 22,198 | 4,725 | 13,031 | 19,878 | 26,869 | 6,020 | 12,735 | 19,282 | 26,757 | 5,711 | 12,765 | 18,583 | -699 | 27,500 | |
| Industrial | 15,690 | 15,901 | 12,399 | 8,995 | 11,095 | 12,265 | 2,119 | 5,236 | 8,152 | 11,542 | 2,194 | 5,332 | 8,010 | 10,924 | 2,348 | 5,666 | 8,096 | 11,613 | 2,637 | 5,683 | 8,709 | 12,027 | 1,897 | 4,909 | 7,322 | -1,387 | 12,000 | |
| Information | 3,650 | 2,447 | 1,704 | 2,727 | 1,133 | 2,303 | 300 | 669 | 1,107 | 1,701 | 131 | 630 | 1,141 | 1,828 | 121 | 364 | 876 | 1,127 | 178 | 328 | 651 | 954 | 157 | 468 | 1,150 | +499 | 1,500 | |
| Others | | | | 6 | 10 | | 1 | 3 | 4 | 6 | 1 | 2 | 4 | 6 | 1 | 2 | 4 | 6 | 1 | 2 | 4 | 6 | 1 | 2 | 4 | | +0 | --- |
| 3. Operating Income | 1,928 | 1,391 | 1,396 | 975 | 1,503 | 1,701 | -505 | -515 | -521 | 501 | -56 | 213 | 345 | 1,076 | -192 | 584 | 913 | 1,596 | 166 | 611 | 817 | 1,638 | -533 | 179 | 241 | -576 | 1,600 | |
| | 5.3% | 3.6% | 4.2% | 2.8% | 4.0% | 4.4% | --- | --- | --- | 1.6% | --- | 1.3% | 1.4% | 3.1% | --- | 3.1% | 3.2% | 4.0% | 1.9% | 3.3% | 2.9% | 4.1% | --- | 1.0% | 0.9% | --- | 3.9% | |

※Note: Segment income from the 1Q of FY2010.

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-------------------|-------|-----|-------|--------|--------|-------|------|--------|--------|--------|------|--------|--------|--------|------|--------|--------|--------|------|--------|--------|--------|------|--------|--------|------|--------|----|
| Transportation | 514 | 544 | 1,501 | 1,755 | 3,055 | 2,701 | 138 | 565 | 839 | 1,913 | 538 | 1,064 | 1,517 | 2,374 | 317 | 1,351 | 2,107 | 3,117 | 604 | 1,335 | 1,789 | 2,964 | 308 | 1,312 | 1,740 | -49 | 2,890 | |
| Industrial | 1,002 | 798 | 10 | -753 | 164 | 253 | -184 | -45 | 103 | 433 | -68 | 172 | 300 | 536 | 52 | 414 | 511 | 848 | 137 | 506 | 823 | 1,019 | -148 | 153 | 223 | -600 | 950 | |
| Information | 412 | 49 | -115 | -27 | 101 | 666 | 58 | 54 | 94 | 265 | -35 | 17 | 103 | 348 | 13 | 18 | 79 | 71 | -1 | -21 | 18 | 95 | 2 | 47 | 243 | +225 | 250 | |
| Others | | | | 56 | 53 | | 7 | 21 | 26 | 41 | 8 | 23 | 29 | 40 | 10 | 30 | 41 | 59 | 5 | 8 | 10 | 31 | 11 | 25 | 37 | | +27 | 30 |
| Adjustment amount | | | | -1,874 | -1,973 | | -525 | -1,111 | -1,585 | -2,152 | -499 | -1,064 | -1,605 | -2,224 | -586 | -1,231 | -1,825 | -2,499 | -579 | -1,216 | -1,825 | -2,472 | -707 | -1,359 | -2,003 | -178 | -2,520 | |

4. Other

| | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------|-------|-------|-------|-------|-------|-------|-----|-------|-----|-------|-----|-------|-----|-------|-----|-------|-----|-------|-----|-------|-----|-------|-----|-------|-----|-----|-------|
| Capital expenditure | 1,173 | 819 | 1,050 | 2,073 | 1,142 | 1,307 | --- | 852 | --- | 1,296 | --- | 316 | --- | 612 | --- | 303 | --- | 969 | --- | 445 | --- | 902 | --- | 645 | --- | --- | 1,200 |
| Depreciation expenses | 507 | 730 | 958 | 950 | 1,169 | 1,145 | --- | 537 | --- | 1,144 | --- | 478 | --- | 1,000 | --- | 430 | --- | 881 | --- | 398 | --- | 850 | --- | 371 | --- | --- | 900 |
| R&D expenses | 811 | 807 | 826 | 719 | 917 | 798 | --- | 464 | --- | 913 | --- | 356 | --- | 665 | --- | 442 | --- | 897 | --- | 429 | --- | 868 | --- | 495 | --- | --- | 1,000 |
| Numbers of Employees | 1,081 | 1,087 | 1,047 | 1,073 | 1,177 | 1,175 | --- | 1,151 | --- | 1,170 | --- | 1,159 | --- | 1,201 | --- | 1,173 | --- | 1,216 | --- | 1,209 | --- | 1,245 | --- | 1,241 | --- | --- | 1,266 |

