

Financial Data (Consolidated)

January 11, 2013
Toyo Denki Seizo K.K.
Million Yen %

Innovation 90			Challenge up												Dash 2015			
146	147	148	149				150				151				152			
FY2006	FY2007	FY2008	FY2009(Ended May 2010)				FY2010(Ended May 2011)				FY2011(Ended May 2012)				FY2012(Ended May 2013)			
			1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	YoY Change	4Q(forecast)

1. Orders

37,649	38,873	36,464	13,548	19,764	29,921	37,955	9,057	16,353	25,220	34,850	8,548	16,884	23,085	32,670	6,825	15,278	-1,606	38,000	
Transportation	18,900	21,932	24,353	10,409	13,724	21,268	26,645	6,008	10,176	16,093	21,756	5,854	8,786	13,215	17,506	3,061	7,958	-828	21,200
Industrial	16,686	14,623	10,036	2,197	4,543	6,856	9,172	2,964	5,445	8,202	11,988	2,365	6,574	7,899	12,439	3,440	6,348	-226	14,700
Information	2,063	2,318	2,073	941	1,496	1,797	2,138	84	730	924	1,105	327	1,518	1,964	2,714	321	967	-551	2,100

2. Net Sales

36,571	38,130	33,226	6,784	14,919	23,624	35,429	9,668	18,918	27,834	37,893	8,833	18,830	26,957	38,570	6,120	13,566	-5,264	33,000	
Transportation	17,229	19,781	19,122	5,099	10,063	15,185	23,706	7,008	13,166	18,988	25,657	6,010	12,033	17,077	23,991	3,699	7,657	-4,376	17,500
Industrial	15,690	15,901	12,399	1,455	4,351	6,329	8,995	2,499	5,310	8,023	11,095	2,719	6,326	8,909	12,265	2,119	5,236	-1,090	13,500
Information	3,650	2,447	1,704	229	504	2,108	2,727	157	438	818	1,133	100	465	963	2,303	300	669	+204	2,000

Others	1	2	4	6	3	5	6	10	1	3	-2	---
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3. OP

1,928	1,391	1,396	-239	-157	108	975	258	642	979	1,503	7	515	653	1,701	-505	-515	-1,030	700
5.3%	3.6%	4.2%	---	---	0.5%	2.8%	2.7%	3.4%	3.5%	4.0%	0.1%	2.7%	2.4%	4.4%	---	---	---	2.1%

※Note: Segment income from the 1Q of FY2010.

Transportation	514	544	1,501	243	457	772	1,755	706	1,492	2,187	3,055	582	1,377	1,893	2,701	138	565	-812	1,770
Industrial	1,002	798	10	-416	-466	-597	-753	10	58	48	164	-109	52	-27	253	-184	-45	-97	820
Information	412	49	-115	-66	-147	-67	-27	-37	-1	81	101	-29	39	197	666	58	54	+15	260

Others	14	29	44	56	8	25	31	53	7	21	-4	20
Adjustment amount	-435	-937	-1,382	-1,874	-444	-979	-1,441	-1,973	-525	-1,111	-132	-2,170

4. Other

Capital expenditure	1,173	819	1,050	---	748	---	2,073	---	606	---	1,142	---	602	---	1,307	---	852	+250	1,500
Depreciation expenses	507	730	958	---	419	---	950	---	551	---	1,169	---	532	---	1,145	---	537	+5	1,000
R&D expenses	811	807	826	---	384	---	719	---	264	---	917	---	421	---	798	---	464	+43	1,000
Numbers of Employees	1,081	1,087	1,047	---	1,047	---	1,073	---	1,124	---	1,177	---	1,169	---	1,207	---	1,151	-18	1,250

