

# Financial Data (Consolidated)

April 6, 2012  
Toyo Denki Seizo K.K.  
Million yen %

Grow up 123			Innovation 90			Challenge up													
143	144	145	146	147	148	149				150				151					
FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009(Ended May 2010)				FY2010(Ended May 2011)				FY2011(Ended May 2012)					
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	YoY Change	1Q	2Q	3Q	YoY Change	4Q(forecast)

## 1. Orders

29,371	29,400	35,894	37,649	38,873	36,464	13,548	19,764	29,921	37,955	9,057	16,353	25,220	34,850	-3,105	8,548	16,884	23,085	-2,135	40,500
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Transportation	15,184	12,600	17,478	18,900	21,932	24,353	10,409	13,724	21,268	26,645	6,008	10,176	16,093	21,756	-4,889	5,854	8,786	13,215	-2,878	23,100
Industrial	11,893	14,685	15,084	16,686	14,623	10,036	2,197	4,543	6,856	9,172	2,964	5,445	8,202	11,988	+2,816	2,365	6,574	7,899	-303	15,100
Information	2,294	2,115	3,332	2,063	2,318	2,073	941	1,496	1,797	2,138	84	730	924	1,105	-1,033	327	1,518	1,964	+1,040	2,300

## 2. Net Sales

30,175	34,668	32,454	36,571	38,130	33,226	6,784	14,919	23,624	35,429	9,668	18,918	27,834	37,893	+2,463	8,833	18,830	26,957	-877	40,800
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Transportation	14,804	18,673	16,314	17,229	19,781	19,122	5,099	10,063	15,185	23,706	7,008	13,166	18,988	25,657	+1,951	6,010	12,033	17,077	-1,911	24,200
Industrial	12,760	13,544	14,516	15,690	15,901	12,399	1,455	4,351	6,329	8,995	2,499	5,310	8,023	11,095	+2,099	2,719	6,326	8,909	+886	14,400
Information	2,611	2,451	1,624	3,650	2,447	1,704	229	504	2,108	2,727	157	438	818	1,133	-1,594	100	465	963	+145	2,200

Others	1	2	4	6	---	3	5	6	+2	---
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## 3. OP

1,768	2,530	2,589	1,928	1,391	1,396	-239	-157	108	975	258	642	979	1,503	+528	7	515	653	-326	2,600
5.9%	7.3%	8.0%	5.3%	3.6%	4.2%	-3.5%	-1.1%	0.5%	2.8%	2.7%	3.4%	3.5%	4.0%		0.1%	2.7%			6.4%

※Note: Segment income from the 1Q of FY2010.

Transportation	978	1,550	1,600	514	544	1,501	243	457	772	1,755	706	1,492	2,187	3,055	---	582	1,377	1,893	-294	3,000
Industrial	650	840	1,090	1,002	798	10	-416	-466	-597	-753	10	58	48	164	---	-109	52	-27	-75	1,200
Information	140	140	-100	412	49	-115	-66	-147	-67	-27	-37	-1	81	101	---	-29	39	197	+116	330

Others	14	29	44	56	---	8	25	31	-13	-40
Adjustment amount	-435	-937	-1,382	-1,874	---	-444	-979	-1,441	-59	-1,890

## 4. Other

Capital expenditure	374	562	666	1,173	819	1,050	---	748	---	2,073	---	606	---	1,142	-931	---	602	---	---	1,000
Depreciation expenses	334	371	406	507	730	958	---	419	---	950	---	551	---	1,169	+219	---	532	---	---	1,150
R&D expenses	425	675	665	811	807	826	---	384	---	719	---	264	---	917	+198	---	421	---	---	920
Numbers of Employees	1,023	1,071	1,064	1,081	1,087	1,047	---	1,047	---	1,073	---	1,124	---	1,177	+104	---	1,169	---	---	1,200

