

# Financial Data (Consolidated : Quarter)

	NEXT 100: Beyond 100 years				Revitalize 2020								Revitalize 2022								Medium-Term Management Plan 2026						
	157				158				159				160				161				162				163		
	FYE May 2018				FYE May 2019				FYE May 2020				FYE May 2021				FYE May 2022				FYE May 2023				FYE May 2024		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	YoY Changes
<b>1. Orders Received</b>	10,484	9,261	10,426	9,428	10,185	9,031	8,661	12,807	9,357	10,984	9,826	8,360	7,628	6,765	7,756	7,906	6,826	7,387	6,938	9,296	8,453	8,617	8,214	7,962	8,389	14,546	5,929
Transportation	6,992	5,630	7,302	5,942	5,567	5,625	5,805	9,083	5,292	7,567	7,674	5,179	4,497	4,164	5,958	4,199	3,924	4,983	4,741	5,152	5,334	5,306	5,700	4,623	6,097	11,509	6,203
Industrial	2,553	3,183	2,472	3,101	4,363	3,029	2,561	2,880	3,503	3,208	1,563	2,924	3,038	2,480	1,583	3,496	2,744	2,208	1,831	3,905	2,840	2,917	2,035	3,063	2,018	2,943	26
Information Equipment/ICT*	936	446	652	382	248	373	293	842	559	208	588	256	91	119	214	209	155	193	364	237	277	393	477	274	270	94	-299
<b>2. Net Sales</b>	6,958	11,697	9,292	14,580	8,689	10,946	9,918	11,619	8,841	10,551	9,229	10,450	7,848	8,872	7,388	9,035	6,752	8,051	6,941	8,414	6,305	7,516	6,923	10,281	6,658	8,159	643
Transportation	4,929	7,726	5,754	9,540	5,458	7,666	6,680	7,431	5,566	6,573	5,471	6,659	5,142	5,936	4,752	5,698	4,752	5,358	4,054	5,292	4,017	5,080	4,165	6,595	4,300	5,241	161
Industrial	1,805	3,487	2,734	3,743	2,776	3,001	2,861	3,701	2,905	3,554	3,208	3,356	2,398	2,637	2,388	3,118	1,883	2,496	2,636	2,887	1,983	2,235	2,352	3,335	2,120	2,668	433
Information Equipment/ICT*	222	482	802	1,295	448	276	374	485	367	423	549	433	305	299	247	216	114	195	248	233	302	201	404	349	234	249	48
Other	1	2	1	2	6	2	3	2	1	2	1	1	1	1	1	2	2	2	2	3	1	1	1	3	2	1	0
<b>3. Operating Income</b>	-826	594	-370	968	-584	460	-9	690	-51	353	170	596	169	8	-144	390	-339	-23	13	520	-266	186	169	428	-62	249	63
	---	5.1%	---	6.6%	---	4.2%	---	5.9%	---	3.3%	1.8%	5.7%	2.2%	0.1%	---	4.3%	---	---	0.2%	6.2%	---	2.5%	2.4%	4.2%	---	3.1%	
<b>Segment income</b>																											
Transportation	160	980	232	1,206	46	1,012	399	970	354	663	442	1,015	586	479	384	762	403	631	452	704	353	843	535	528	495	626	-217
Industrial	-257	224	12	297	-16	139	146	381	195	293	284	236	190	185	60	283	-65	-33	161	414	-56	-21	101	455	51	270	291
Information Equipment/ICT*	-35	69	122	158	104	20	89	77	89	158	141	72	106	69	69	23	-5	54	62	31	83	38	163	129	60	59	21
Other	4	18	7	12	6	10	9	9	3	1	1	0	-11	-8	-15	-5	-4	-5	-7	-3	-5	0	-7	-2	-1	0	0
Adjustments	-698	-697	-742	-707	-725	-721	-653	-744	-694	-760	-700	-726	-702	-717	-641	-674	-668	-671	-655	-625	-641	-675	-622	-681	-669	-705	-30

\*Note: Reorganized into the ICT Solutions Division from the 162nd term.

