

Financial Data (Consolidated : Total)

	Next 100: Beyond 100 Years			Revitalize 2020		Revitalize 2022								Medium-Term Management Plan 2026							
	155	156	157	158	159	160				161				162				163			
	FYE May 2016	FYE May 2017	FYE May 2018	FYE May 2019	FYE May 2020	FYE May 2021				FYE May 2022				FYE May 2023				FYE May 2024			
						1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	4Q (Forecast)	YoY Changes
1. Orders Received	39,890	43,355	39,599	40,684	38,527	7,628	14,393	22,149	30,055	6,826	14,213	21,151	30,447	8,453	17,070	25,284	33,246	8,389	22,935	41,000	5,865
(Backlog)	31,101	33,899	30,972	30,483	30,006	29,794	27,731	28,082	26,986	27,059	26,396	26,393	27,275	29,423	30,524	31,815	29,496	31,227	37,614	---	7,090
Transportation	27,092	29,366	25,866	26,080	25,712	4,497	8,661	14,619	18,818	3,924	8,907	13,648	18,800	5,334	10,640	16,340	20,963	6,097	17,606	26,900	6,966
Industrial	11,421	12,194	11,309	12,833	11,198	3,038	5,518	7,101	10,597	2,744	4,952	6,783	10,688	2,840	5,757	7,792	10,855	2,018	4,961	12,500	-796
Information Equipment/ICT*	1,369	1,788	2,416	1,756	1,611	91	210	424	633	155	348	712	949	277	670	1,147	1,421	270	364	1,600	-306
2. Net Sales	39,746	40,668	42,527	41,172	39,071	7,848	16,720	24,108	33,143	6,752	14,803	21,744	30,158	6,305	13,821	20,744	31,025	6,658	14,817	34,500	996
Transportation	26,757	28,199	27,949	27,235	24,269	5,142	11,078	15,830	21,528	4,752	10,110	14,164	19,456	4,017	9,097	13,262	19,857	4,300	9,541	21,800	444
Industrial	12,027	11,073	11,769	12,339	13,023	2,398	5,035	7,423	10,541	1,883	4,379	7,015	9,902	1,983	4,218	6,570	9,905	2,120	4,788	11,600	570
Information Equipment/ICT*	954	1,388	2,801	1,583	1,772	305	604	851	1,067	114	309	557	790	302	503	907	1,256	234	483	1,100	-20
Other	6	6	6	13	5	1	2	3	5	2	4	6	9	1	2	3	6	2	3	---	1
3. Operating Income	1,638	1,571	366	557	1,068	169	177	33	423	-339	-362	-349	171	-266	-80	89	517	-62	187	600	267
	4.1%	3.9%	0.9%	1.4%	2.7%	2.2%	1.1%	0.1%	1.3%	---	---	---	0.6%	---	---	0.4%	1.7%	---	1.3%	1.7%	
Transportation	2,964	3,079	2,578	2,427	2,474	586	1,065	1,449	2,211	403	1,034	1,486	2,190	353	1,196	1,731	2,259	495	1,121	2,450	-75
Industrial	1,019	747	276	650	1,008	190	375	435	718	-65	-98	63	477	-56	-77	24	479	51	321	950	398
Information Equipment/ICT*	95	304	314	290	460	106	175	244	267	-5	49	111	142	83	121	284	413	60	119	250	-2
Other	31	59	41	34	5	-11	-19	-34	-39	-4	-9	-16	-19	-5	-5	-12	-14	-1	-1	---	4
Adjustments	-2,472	-2,618	-2,844	-2,843	-2,880	-702	-1,419	-2,060	-2,734	-668	-1,339	-1,994	-2,619	-641	-1,316	-1,938	-2,619	-669	-1,374	-3,050	-58
4. Others																					
Capital expenditures	902	4,606	4,772	1,090	545	---	306	---	632	---	151	---	315	---	116	---	310	---	284		
Depreciation expenses	850	801	1,237	1,774	1,487	---	673	---	1,413	---	613	---	1,257	---	396	---	840	---	349		
R&D expenses	868	927	840	731	792	---	407	---	819	---	388	---	712	---	380	---	755	---	482		
Number of Employees	1,245	1,262	1,267	1,226	1,227	---	1,213	---	1,217	---	1,199	---	1,193	---	1,166	---	1,149	---	1,133		

*Note: Reorganized into the ICT Solutions Division from the 162nd term.

