

Financial Data (Consolidated : Quarter)

	NEXT 100: Beyond 100 years								Revitalize 2020								Revitalize 2022								Medium-Term Management Plan			
	156				157				158				159				160				161				162			
	FYE May 2017				FYE May 2018				FYE May 2019				FYE May 2020				FYE May 2021				FYE May 2022				FYE May 2023			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	YoY Changes
1. Orders Received	10,848	10,074	9,133	13,300	10,484	9,261	10,426	9,428	10,185	9,031	8,661	12,807	9,357	10,984	9,826	8,360	7,628	6,765	7,756	7,906	6,826	7,387	6,938	9,296	8,453	8,617	8,214	1,276
Transportation	6,975	6,711	6,802	8,878	6,992	5,630	7,302	5,942	5,567	5,625	5,805	9,083	5,292	7,567	7,674	5,179	4,497	4,164	5,958	4,199	3,924	4,983	4,741	5,152	5,334	5,306	5,700	959
Industrial	2,802	3,121	2,147	4,124	2,553	3,183	2,472	3,101	4,363	3,029	2,561	2,880	3,503	3,208	1,563	2,924	3,038	2,480	1,583	3,496	2,744	2,208	1,831	3,905	2,840	2,917	2,035	204
Information Equipment/ICT*	1,067	242	182	297	936	446	652	382	248	373	293	842	559	208	588	256	91	119	214	209	155	193	364	237	277	393	477	113
2. Net Sales	7,767	10,380	8,913	13,608	6,958	11,697	9,292	14,580	8,689	10,946	9,918	11,619	8,841	10,551	9,229	10,450	7,848	8,872	7,388	9,035	6,752	8,051	6,941	8,414	6,305	7,516	6,923	-18
Transportation	5,711	7,054	5,818	9,616	4,929	7,726	5,754	9,540	5,458	7,666	6,680	7,431	5,566	6,573	5,471	6,659	5,142	5,936	4,752	5,698	4,752	5,358	4,054	5,292	4,017	5,080	4,165	111
Industrial	1,897	3,012	2,413	3,751	1,805	3,487	2,734	3,743	2,776	3,001	2,861	3,701	2,905	3,554	3,208	3,356	2,398	2,637	2,388	3,118	1,883	2,496	2,636	2,887	1,983	2,235	2,352	-284
Information Equipment/ICT*	157	311	682	238	222	482	802	1,295	448	276	374	485	367	423	549	433	305	299	247	216	114	195	248	233	302	201	404	156
Other	1	1	2	2	1	2	1	2	6	2	3	2	1	2	1	1	1	1	1	2	2	2	2	2	3	1	1	-1
3. Operating Income	-533	712	62	1,330	-826	594	-370	968	-584	460	-9	690	-51	353	170	596	169	8	-144	390	-339	-23	13	520	-266	186	169	156
	---	6.9%	0.7%	9.8%	---	5.1%	---	6.6%	---	4.2%	---	5.9%	---	3.3%	1.8%	5.7%	2.2%	0.1%	---	4.3%	---	---	0.2%	6.2%	---	2.5%	2.4%	---
Segment income																												
Transportation	308	1,004	428	1,339	160	980	232	1,206	46	1,012	399	970	354	663	442	1,015	586	479	384	762	403	631	452	704	353	843	535	83
Industrial	-148	301	70	524	-257	224	12	297	-16	139	146	381	195	293	284	236	190	185	60	283	-65	-33	161	414	-56	-21	101	-60
Information Equipment/ICT*	2	45	196	61	-35	69	122	158	104	20	89	77	89	158	141	72	106	69	69	23	-5	54	62	31	83	38	163	101
Other	11	14	12	22	4	18	7	12	6	10	9	9	3	1	1	0	-11	-8	-15	-5	-4	-5	-7	-3	-5	0	-7	0
Adjustments	-707	-652	-644	-615	-698	-697	-742	-707	-725	-721	-653	-744	-694	-760	-700	-726	-702	-717	-641	-674	-668	-671	-655	-625	-641	-675	-622	33

*Note: Reorganized into the ICT Solutions Division from the 162nd term.

