

Financial Data (Consolidated : Quarter)

NEXT 100: Beyond 100 years												Revitalize 2020				Revitalize 2022													
155				156				157				158				159				160				161					
FY2015(Ended May 2016)				FY2016(Ended May 2017)				FY2017(Ended May 2018)				FY2018(Ended May 2019)				FY2019(Ended May 2020)				FY2020(Ended May 2021)				FY2021(Ending May 2022)					
1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	YoY Changes

1. Orders Received	10,166	8,967	9,127	11,630	10,848	10,074	9,133	13,300	10,484	9,261	10,426	9,428	10,185	9,031	8,661	12,807	9,357	10,984	9,826	8,360	7,628	6,765	7,756	7,906	6,826	-802
Transportation	7,657	5,205	6,991	7,239	6,975	6,711	6,802	8,878	6,992	5,630	7,302	5,942	5,567	5,625	5,805	9,083	5,292	7,567	7,674	5,179	4,497	4,164	5,958	4,199	3,924	-573
Industrial	2,383	3,483	1,766	3,789	2,802	3,121	2,147	4,124	2,553	3,183	2,472	3,101	4,363	3,029	2,561	2,880	3,503	3,208	1,563	2,924	3,038	2,480	1,583	3,496	2,744	-294
Information Equipment	124	277	368	600	1,067	242	182	297	936	446	652	382	248	373	293	842	559	208	588	256	91	119	214	209	155	64

2. Net Sales	8,837	9,912	9,899	11,098	7,767	10,380	8,913	13,608	6,958	11,697	9,292	14,580	8,689	10,946	9,918	11,619	8,841	10,551	9,229	10,450	7,848	8,872	7,388	9,035	6,752	-1,096
Transportation	6,020	6,715	6,547	7,475	5,711	7,054	5,818	9,616	4,929	7,726	5,754	9,540	5,458	7,666	6,680	7,431	5,566	6,573	5,471	6,659	5,142	5,936	4,752	5,698	4,752	-390
Industrial	2,637	3,046	3,026	3,318	1,897	3,012	2,413	3,751	1,805	3,487	2,734	3,743	2,776	3,001	2,861	3,701	2,905	3,554	3,208	3,356	2,398	2,637	2,388	3,118	1,883	-515
Information Equipment	178	150	323	303	157	311	682	238	222	482	802	1,295	448	276	374	485	367	423	549	433	305	299	247	216	114	-191
Other	1	1	2	2	1	1	2	2	1	2	1	2	6	2	3	2	1	2	1	1	1	1	1	2	2	1

3. Operating Income	166	445	206	821	-533	712	62	1,330	-826	594	-370	968	-584	460	-9	690	-51	353	170	596	169	8	-144	390	-339	-508
	1.9%	4.5%	2.1%	7.4%	---	6.9%	0.7%	9.8%	---	5.1%	---	6.6%	---	4.2%	---	5.9%	---	3.3%	1.8%	5.7%	2.2%	0.1%	---	4.3%	---	---

Segment income

Transportation	604	731	454	1,175	308	1,004	428	1,339	160	980	232	1,206	46	1,012	399	970	354	663	442	1,015	586	479	384	762	403	-183
Industrial	137	369	317	196	-148	301	70	524	-257	224	12	297	-16	139	146	381	195	293	284	236	190	185	60	283	-65	-255
Information Equipment	-1	-20	39	77	2	45	196	61	-35	69	122	158	104	20	89	77	89	158	141	72	106	69	69	23	-5	-111
Other	5	3	2	21	11	14	12	22	4	18	7	12	6	10	9	9	3	1	1	0	-11	-8	-15	-5	-4	7
Adjustments	-579	-637	-609	-647	-707	-652	-644	-615	-698	-697	-742	-707	-725	-721	-653	-744	-694	-760	-700	-726	-702	-717	-641	-674	-668	34

